Leigh Park Garden Wachinery Ltd Folks Town

GARDEN MACHINERY SPECIALISTS

The story so far...

closed their professional side completely. In the recession of the early 80's they restructured and Norlett, which became part of the Flymo Electrolux group. Dave Tucker spent many years as an area sales manager for

Bradford on Avon, into which he introduced the bought a small DIY shop on the Leigh Park Estate in In the latter half of 1981 Dave was made redundant, and Lawnmower sales and service departments.

sold, and the business relocated to Treenwood industrial estate, where it operated from a 1000 square foot unit Mowers quickly took over and by 1986 the DIY shop was

space, and in 1994 Derek Tucker (Davids' son) left his job at took the total to 3500 in 2001. 3000 square feet of total space, then another mezannine floor Natwest bank to join the ever growing family business. 1997 the adjoining unit was taken over to provide nearly 1991 saw the addition of a mezzanine floor to double the

opportunity to look forward to the next 10 years. positioned premises with ample parking at Dunkirk 2006 saw the move of the entire business to larger, better Business Park Southwick. This gives us the space and

Dunkirk Business Park,

Trowbridge.

Witshire BA14 9NJ

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Chris Biddle, Editor Service Dealer





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Three Peaks Challenge 2007

in 23 hours and 28 minutes

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Sir Christopher Benson FRICS, President

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RIDING HIGH:

Derek Tucker says business is booming after the move to Southwick

> PICTURE: Sam Farr

Growing garden firm proves grass is greener after relocating

A FAST-growing family firm has moved to Southwick.

Three years ago, plans for Leigh Park Garden Machinery to relocate from Bradford on Avon were dropped at the last minute.

But now the expanding

company has set up shop at the Dunkirk Business Park.

And the company is reporting that trade has increased by 40 per cent since the move took place last week.

Managing director Derek Tucker said there was now a lot more space for parking, workshops and retail use.

The floor space, compared with the company's previous premises at Treenwood Estate in Bradford on Avon, has doubled.

Before the end of the

year Mr Tucker said he hoped to take on more staff to deal with the surge in new business.

Another fast-growing area of the business centres on internet sales, with machinery now being dispatched all over the country.

The company was established in Bradford on Avon 24 years ago by Derek's father, David.

Although now retired, Mr Tucker senior went to the opening of the new premises and met many of his old customers who came along in support.

New showroom for Leigh Park Garden Machinery

GARDEN equipment experts, Park Garden Machinery, are pleased to welcome you along to their brand new showroom just off the A361 near Southwick.

The local business, which has been established for nearly 25 years, has moved from their former premises in Bradford-on-Avon to a more spacious showroom, allowing them to show off their complete range of products from small items such as shears, right through to the top-of-the-range ride-on mowers.

It is also a more central location for the company who have a strong customer base in the surrounding

From garden tractors and mowers, to rotavators and shredders, Leigh Park Garden Machinery can supply you with the machinery you need to get the job done.

Business owner Derek Tucker said that the move to Southwick has made the business more central to their customers.

He said, "It's a much bigger premises in a more central location with better parking. The building suits our purpose very well, and we're right in the middle of our customer base

Leigh Park Garden Machinery was set up by my dad in 1982. I came into the business in 1994 and I have been running it for the last eight years. Between us we have over 60 years' experience in the business. It's very much an established local business. Locally we have around 4,000 customers. but we also make a lot of sales go wrong, we'll be happy to put it £140 on a ride- on mower by further afield on the internet."

If you're after advice, spares, repairs or sales of any element of garden machinery. Derek and his team will be able to offer their services, catering for products from estate, or a small garden, or a wide range of manufacturers including John Deere, Stihl, assured that this long established Dunkirk Business Park, Southwick, Husqvarna, Alko, Honda, West-local business can give you all the or telephone 01225 774202. Husqvarna, Alko, Honda, Westwood and more.

Adjoining the showroom, Leigh Park Garden Machinery has a fullyquipped workshop to allow them



garden machinery.

sold over the last 20 years we can vators, trimmers, garden vacuums provide the back-up with spare and more.

after-sales service, so in the unlikely event that something does

The staff at Leigh Park Garden Machinery tailor their advice products and services available at depending on your needs. So whether you have a large country something in between, you can rest advice you will need to make the right choices.

The business sells and services: lawn mowers, shredders, garden

to service all makes and models of tractors, brushcutters, chainsaws, mulching mowers, security locks, Derek added, "For any product chains, trailers, sweepers, culti-

Leigh Park Garden Machinery is parts, servicing etc.

"We also pride ourselves on our currently running a special promotion in association with Frome Times. You can save yourself up to cutting out the advert on this page.

For more information on the Leigh Park Garden Machinery, you can log onto their website www.leighparkgardenmachinery.co. uk, pop into the showroom at the

Pictured: Stuart Robinson, Derek Tucker and Barry Owen from Leigh Park Garden Machinery.

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Flying start in new premises

By Morwenna Blake

A FAMILY firm trading for 24 years has had its busiest month ever since moving to new premises.

Leigh Park Garden Machinery has moved from Bradford on Avon to the Dunkirk Business Park in

Managing director Derek Tucker, 37, said: "The business has expanded and we have been looking for available space for the past three or four years but there isn't much commercial space available in Bradford.

"We had just outgrown the old site in every respect."

The business, which sells domestic and professional garden machinery, was started by Mr Tucker's father, David, in 1982.

It has clients from all around the area but Mr Tucker said many people did not know where they were in their old location on the Treenwood estate.

"Where we are now is more central to our client base and we get a lot of passing trade from the main road," he said.

The company has seen a 20 per cent rise in business since the move at the beginning of April

"It has been a good start. The weather has meant a slow start so a 20 per cent rise is great," Mr Tucker added.

"We just need a good growing season now."

The floor space, 4,000 sq ft.



Derek and Karen Tucker at the new showroom at Southwick (18399)

is double that of the premises in Bradford on Avon and there is greater workshop and retail area

Service is a major part of the business, with between 100 and 200 machines coming in to be serviced each month. depending on the time of

machinery of all types and sizes including mowers, trimmers, shredders, pressure office space as well as the washers, brush cutters and chainsaws.

> The firm also stocks spare parts for all the models it sells as well as second hand

Another fast-growing part of the business centres on the The company sells garden internet, with about 40 sales

per month being done online.

PEARSON MAY

Staff will visit people's gardens to advise on the type of machinery that will suit them best and delivery and assembly of larger items can be arranged.

For more information about the business visit www.leighparkgardenmachinery.co.uk or call (01225) 774202

Inspiration for business came from music

MUM Liz McCarron Heal enjoyed a children's music group so much she has started her own business running them for babies.

Mrs McCarron Heal, from Grittleton, started the classes called Tapping Teddies in the village hall in September.

They were running once a week on a Wednesday but after proving so popular she started an extra class on a Monday.

She said: "The earlier children start to listen and experiment with music the better. Music helps development in subjects such as maths later on in their school careers too.

This is to do with the fact that maths and music both rely on the principles of rhythm.'

Mrs McCarron Heal said: "Babies respond to music very quickly and catch on and seem to remember a lot of the songs we sing. They become really happy and alert when they hear them."

Mrs McCarron Healwas inspired to start the business after taking her own children to music classes at Kington St Michael. She became chairwoman of the Kington St Michael music group and when the position became available she became the music teacher, which she still does once a week

job that I could have during school term-time. I wanted to work but still spend time with my kids."

A former nurse.

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Working together to put the fur

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oprentice candidates buthwick firm 'hires'



al Bath and West Show. I show The Apprentice on Wednesday night, after the thwick firm Leigh Park Garden Machinery featured on top ss wannabees tackled selling its ride-on mowers at the

iim for a day. n Summit subsequently lost the week's challenge, to work ential salesmen, before choosing James and Roisin, whose firm's boss Derek Tucker interviewed both teams as

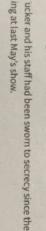
pair sold £3,597 worth of mow

ers, with team leader James



O Platinum Hyundai







































































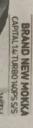




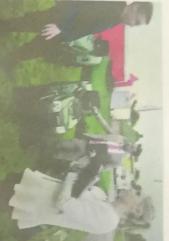








ney're cut above rest



ek Tucker of Leigh Park Garden Machinery with candidates Apprentice at the Royal Bath & West Show this year nes and Roisin in a screen shot from the BBC show The

2014 / Andy Baber, Trowbridge reporter













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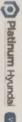


al Bath & West Show. ssure on BBC One's The Apprentice last week, when the slidates were giving the task of selling its lawnmowers at the firm Leigh Park Garden Machinery enjoyed national

company, based at Dunkirk Business Park in Frome Road, thwick, was approached by show producers because it has a regular exhibitor at the biggest agricultural show in the itry for the past seven years. ed,

including two high-ticket items aspiring entrepreneurs had to choose a range of products to e episode, recorded at last May's show in Shepton Mallet,







after messing up his pitch to the hot tub firm. lager James Hill ended up selling lawnmowers for Leigh 1 teams wanted the hot tubs, but Team Summit's project

wanted to sell our product candidates came to see us when the show finished on the ay to have a chat and then they called back at 9pm to say thed previous series of The Apprentice so I know the format. k Tucker, managing director of Leigh Park, said: "I've

arn about lawnmowers than hot tubs. ey didn't have long to get up to speed and it was a tough especially for James and Roisin, as there was much more

about as well as I expected and sold one each at £1,900." n. It took James a bit longer to get the hang of it. They both sin did her homework and had all the facts and figures

 watched last Wednesday's episode with friends at vbridge Rugby Club and said he wasn't surprised that Team mit lost the challenge. ucker, who has been working for the family business since

en't able to offer such big discounts. ney, but they were knocking thousands off the cost. We 46-year-old said: "The hot tub team was making a lot more

ngest candidates are the girls. I was most impressed by ink anyone who has watched this series can see that the and Roisin. They were clearly more interested in what I

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